### Role of networks in mobilizing successful project proposals

BIC Regional Platform and Funding Database BIOEAST, 28 April 2022



### National and regional collaboration key for our sector

Since many years, BIC is active at national and regional level





#### **Bioeconomy regions in Europe**

November 2017



**Biowaste study** 

## BIC bioeconomy platform launched in 2020

Digital partnering platform to connect BIC members & European regions



### based on profiles



#### INSTITUTION

About



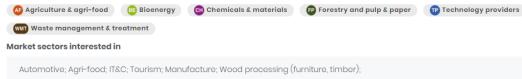
#### **Bioeconomy strategy**

Currently, the region is implementing the RIS3 strategy. Accessing the following link http://www.adrnordestro/index.php?page=RIS3-Nord-Est-2014-2020&language=1 you can find more information about RIS3 strategy.

#### Financial incentives available for bio-based investment

R&D 0% income tax for employees 0% income tax for R&D companies for the next 10 years Deduction of R&D eligible expenses: • Depreciation of R&D equipment, salaries for R&D personnel; • 50% of these expenses can be deducted from the taxable income IT&C 0% income tax for employees Eligibility criteria: • Bachelor's degree in one of the 14 technical specializations available; • The employee is hired on a software engineer/programmer/software analyst position; • Annual revenue per exempted employee must be over USD 10 000. OTHER 0% profit tax for the reinvested profit in new technological equipment used for business purposes • If a company benefits from an exemption on the income tax for reinvestment it will not benefit from accelerated depreciation. STATE AID - GD 807/ 2014 The State Aid Scheme 807/2014 has a budget of EUR m 900 foreseen for the 2014-2020 period. It aims at supporting major CAPEX investment. ELIGIBLE COSTS • Construction of new buildings • Renting costs for existing buildings • CAPEX aimed at technical installations and tools • Acquisition of intellectual property ELIGIBILITY CRITERIA FOR INVESTMENTS • Minimum value: EUR 1 million investment • To be viable and determine the operational efficiency of the company • To prove the stimulating effect of the state aid • To generate contributions to regional development • To facilitate extra investments in the region ELIGIBILITY CRITERIA FOR COMPANIES • Net profitability for existing companies: > 0% • Equity for new companies≥ RON 100,000

#### Types of industry sectors interested in attracting investment from



#### Feedstock 1

Hardwood

Tonnes produced per year

626,000

Feedstock 2

Softwood

Tonnes produced per year

3,544,000

Feedstock 3

Sawdust

Tonnes produced per year

247,604

### BIC bioeconomy platform

www.bioeconomy-regions.eu





## BIC's new bioeconomy platform

What are the benefits?

### Regions

- Key regional data visible to matchmake with new industrial partners
- Identify synergies with other European regions
- Make first contact with new industrial partners via the platform
- Pitch projects or project proposals and attract the right industry partner
- Stimulate investment in new, local value chains











### Bio-based industry

- Key industry data visible to matchmake with new regional partners
- Make first contact with new regional partners via the platform
- Pitch projects or project proposals and attract the right region
- Access new sources of finance for bio-based investment
- Access alternative sources of finance for for highly ranked, but unsuccessful EU funding proposals

## BIC's new bioeconomy platform

*Some key supporters* 



European Committee of the Regions

### **European Committee of Regions**

"The CoR has also stated that platforms such as the Bio-Based Industries Consortium, able to maximise the potential of the findings and knowledge acquired and to combine local and regional initiatives, can promote bioeconomy processes effectively".



### **BIOEAST – 12 CEE EU members**

"...raising awareness and strengthening the local and regional dimension is a priority. The engagement and involvement of local authorities, local industrial and academic partners in future partnerships is vital. The digital platform initiated by BIC could serve a powerful tool in engaging regions and industrial partners."



### ERRIN, Vanguard Initiative, ECRN...

ERRIN, the Vanguard Initiative and the European Chemical Regions Network (ECRN) and other organisations have actively supported in raising visibility of the platform and through mobilising their member regions to participate



## Next step: BIC's new regional funding database

36 regions initially, project commissioned to external service provider

How to access public funding for **bio-based projects/investments** at regional level:

- **1.** Overview of possible public funding, both EU and national/regional, and their funding rules for bio-based projects/investments;
- 2. Show **different options** to finance their projects e.g. combined funding and cascade funding;
- 3. Funding **targeted at advanced bio-based projects** in the EU, focusing on: new innovative, first-of-a-kind production plant (TRL 7-8), and investments in a new biorefinery or extension of an existing plant (TRL 9).



## Building blocks of the 'living' database

What kind of information is relevant? And how did we collect it?

Item	Explanation	Source(s)
Level	European, national or regional.	Survey / Factsheet
		Deskresearch
	(*) In the factsheet we defined European programs co-managed and co-financed by the	2
	EU member states and/or their regions as "regional / national" funding.	
Country		Survey
		Deskresearch
Region		Survey
		Deskresearch
Name of the instrument		Survey / Factsheet
		Deskresearch
Weblink instrument		Survey / Factsheet
		Deskresearch
Type of instruments	For the sake of simplicity, we divide these types into 4 basic categories:	Survey / Factsheet
	1) grants & subsidies (also to overcome different interpretations of grants and	Deskresearch
	subsidies)*	
	<ul><li>2) financing (equity, repayable advance, loans, guarantees, etc.)</li><li>3) tax deductions</li></ul>	
	4) non-financial support (such as mentoring support)	
	(*) In the survey we defined grants as sums that usually do not have to be repaid but are	2
	to be used for defined purposes. Subsidies, on the other hand, refer to direc	
	contributions, tax breaks and other special assistance that governments provide	
	businesses to offset operating costs over a lengthy time period.	
		Bio·based Industi

Consortium

### Example: How does the database look like

Database must remain manageable. Two up-dates per year

Region	t Name of the instrument	Link 🚽	Type of instrume	Objective	Status of program;	Beneficiaries & support
Tregion 💌			Type of instrumer -		Procedure (based calls or permanently open for proposals)	(Note: additional eligibilty criteria /other conditions apply)
Aarhus	Green Development and Demonstration Program (GUDP)	Link	Grants & subsidies	Development & demonstration of technology solving challenges within the food and agriculture industry.	d	Beneficiaries: - food industry; located in DK Support: - 0.25-15m DKK for development and demonstration projects - 0.25-2m. DKK (max. 50% of the eligible costs) for network projects
Aarhus	Environmental Technology Development and Demonstration Program (MUDP)	Link		Development, testing and demonstration of environmentally efficient technology new environmental technology on full-scale facilities or for new construction projects		Beneficiaries: - all companies; located in DK Support: - variable on project size (2021: 5-10m. DKK for large test and demonstration projects / 0,5 DK
Aarhus	Danish Innovation Fund, Grand solutions	Link	Grants & subsidies	Large scale research, development and/or commercialization of new products & processes		Beneficiaries: - all companies in Denmark and abroad Support: - 5-30m DKK - rate: 38-75% for SMEs & 25-65% for large companies
Aarhus	Development programme for Bioeconomy in Central Denmark	To be added	Grants & subsidies	Development of bioeconomy		Beneficiairies: - Support: -
Andalucia	National Operational Program ERDF	To be added	Grants & subsidies		Program pending; Calls	Beneficiairies: - Support: -
Andalucia	Regional Operational Program EAFRD (nationally administered)	To be added	Grants & subsidies		Program pending; Calls	Beneficiairies: - Support: -
						Beneficiairies:



## BIC FUNDING DATABASE: ACCESS VIA A SEARCH TOOL

#### What to expect next?



### Launch – 18 May

- We will launch the BIC regional funding database search tool at our BIC General Assembly on 18 May
- All members of the BIC regional platform have access to the search engine

#### BIC General Assembly & Industry Networking Event

18·May·2022¶ ·10:30--17:30·CET·¶

 The Hotel Brussels¶

 Boulevard de Waterloo 38 - 1000 Brussels¶

 "Grand Ballroom" (1st floor) <-</td>



### New regions expected to join

Regions can still participate in the platform by expressing their interest via the external website. Please contact BIC if your region is interested to join

> Bio-based Industries Consortium

### 16.00 - 17.15 The EU Regions - a driver for innovation and economic resilience

- → Welcome and Intro (Marco Rupp, BIC)¶
- → Key note: A. Tzitzikostas
   - President of the European Committee of the Regions ¶
- → Live Kick-off and presentation of BIC search tool for "funding in the regions database" (Marco Rupp, BIC, and B. Koopmans, Idea Consult)¶
- → Panel discussion

# Thank you

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